



IoT Solutions

Fleet Management, DOT ELD Certified Solution, and Support

# Agenda

- Company Introduction – 5 minutes
- Solution features and capabilities – 15 minutes
- Ongoing support programs – 5 minutes
- Q&A – 5 min

# About RAN Wireless

- Customer service oriented to bridge the gap between manufacturers and real customers needs
- US Based with Servers Hosted Locally
- Valued added Partners of Suntech, Calamp, AT&T, and Hardware providers
- Provides Technology-Based Fleet and Asset Monitoring and Management Solutions
  - IoT solutions
  - Tech Support/Integration
  - Consulting
- Benefits
  - Strong technical support with extended support programs
  - Flexible software and hardware and data options
  - Competitive pricing
- Committed to providing
  - Reliable GPS Tracking
  - DOT Certified Driver Logs solutions
  - Excellent customer experience

# Why Us

- Stable and scalable solutions (over 2 million devices being monitored currently)
- Real-time Alerts and Notifications: Prevents/reduces impact of catastrophic events and makes it easier to quickly dispatch personnel to pinpoint and address each situation
- North America cloud-based servers
- Local partners and active extended support programs available
- Single provider for all your asset (fixed and mobile) monitoring needs
- Mobile apps available at no extra cost for both tracking and ELD
- Easy to implement and maintain; may co-exist with existing systems and pull data through integrations (if needed)
- Friendly customer-focused organization
- Easy on your wallet; priced with affordability while covering more than just the basic needs

# Preferred Partner Benefits

- -Full control of your own white labeled tracking solution
- -Technical support is excellent, being able to advise and support you with multiple devices and multiple systems; this includes all the areas of interest; data, gps, order fulfillment, hardware procurement, etc.
- -Easily scalable with our RAN Tracking, AT&T bundle, and support bundle and our assistance every step of the way
- -No long-term contract, this is month to month, you would stay with us because of the great service and our expertise rather than being tied up to a contract
- -We are local, get your orders fast and we can meet up in person if you want
- -We are working on a referral program to send leads to our clients, we will go over the details, but this would only mean more business for you
- -Local servers hosted by RAN Tracking in Ohio. Fully backed up and reliable data centers
- -AT&T's reliable service with direct access to their Jasper portal to monitor data usage and to active and deactivate SIM card as needed
- -No charge for physical SIM cards, keep 1,000 SIM cards on hand to use as needed, no charge to hold them in stock
- -Stable low-cost solution for a great gps tracking platform trusted by state and local governments, and large enterprises with millions of units online that proves that you would always be online and never have to worry about losing service
- -We can get you set up within 24 hours and train you on the few basic steps to manage your system
- -Multiple recommended hardware types and over 2,000 device options to choose from at an affordable rate.

Introductions  
Your Needs vs What we can offer  
Let's chat!

# Reports and Integration Benefits

## General

- Control & Piece of Mind
- Easy to understand and operate
- Detailed fleet reports ran on live and historical data

## Basic Features

- Record Speeding
- Scale notifications and pre clearance
- Harsh braking
- Stability control
- Dashboard to show full fleet overview
- Miles per gallon
- Inter trip idling
- Geo fencing
- Ability to transfer over existing equipment/devices

## • Advanced Features

- Paperless system
- Tablet capability
- Cameras integration
- Live traffic updates and GPS routing for truck routes
- Following time violation
- Electronic Logs
- DVIR
- Capable of adding more Apps

## • Support

- Help Desk, support via live rep and email

Solution Features and Capabilities

Watch the Live Demo!

GPS Video Playback Reports and Apps



# Dashboard – Visualization of full Fleet on a Single Screen

- Improve cargo and driver safety and reduce cost
- Pin pointing areas which may need attention at a glance!



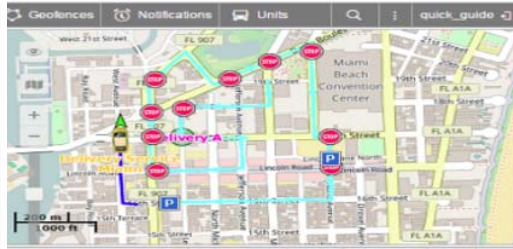
Fleet performance evaluation is based on mileage, fuel consumption, engine hours, average and maximum speed, idling, geofences, and driving time indicators.

The app allows to create any number of charts for selected parameters, carry out comparative analysis or use multicharts to show correlations between two different KPIs.

No matter how much diverse and complicated the data is, Dashboard makes it simple and perceptible even for novice users and top decision makers.

Dashboard is available as web and mobile applications.

# Software Capabilities – Full Control of your Fleet



## Scope of application:

- ♦ Fleet performance analysis
- ♦ Mobile workforce management
- ♦ Driver behavior monitoring
- ♦ Fuel consumption control
- ♦ Video surveillance
- ♦ Real-time monitoring
- ♦ Tachography
- ♦ Hazardous/FMCG goods transportation control

## System functionality:

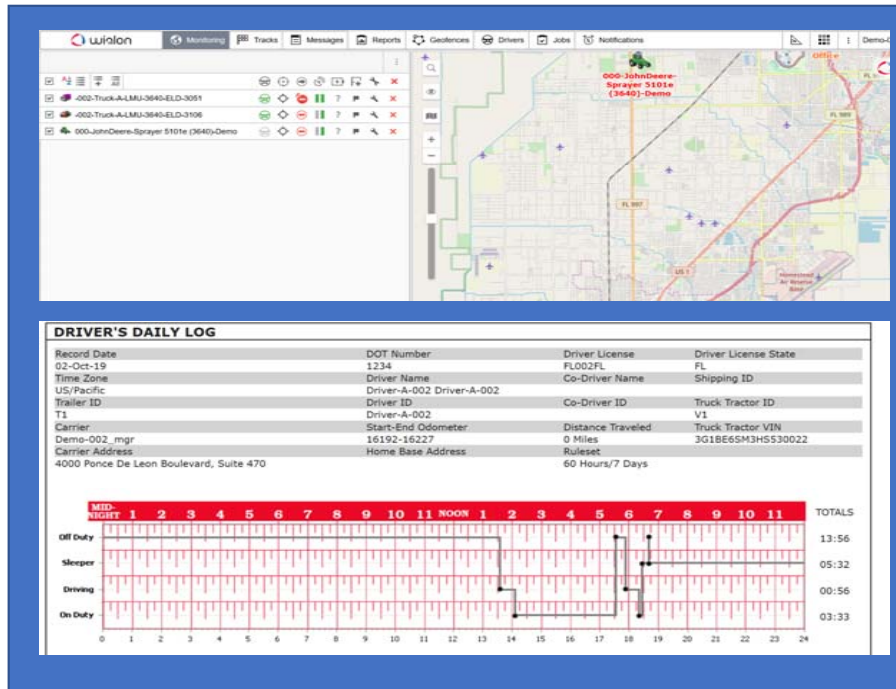
- ♦ GPS/LBS location detection
- ♦ Alert and notification system
- ♦ In/out geofence control
- ♦ Fuel consumption billings/thefts reports
- ♦ CAN bus data reading
- ♦ Route optimization/management
- ♦ Flexible report-building tools
- ♦ Data capture from sensors, counters, RFID readers, etc.

# High-Level Overview of our Proposed Solution



*Note: Sample set of hardware, most hardware would be compatible with our system*

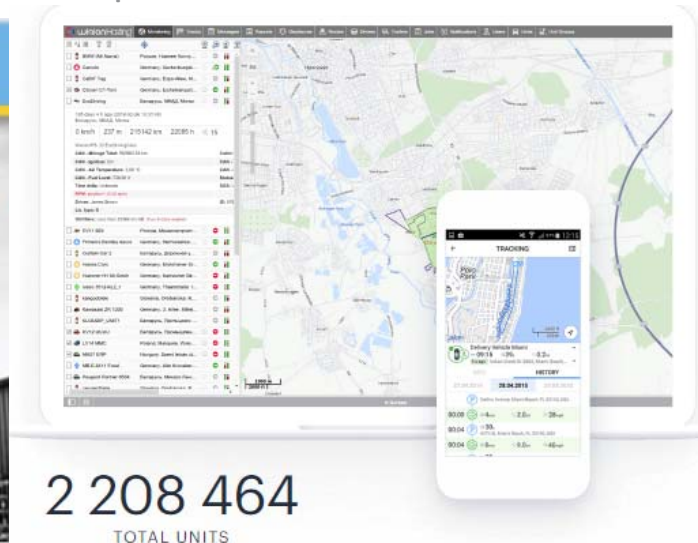
Communication  
between remote  
device and cloud  
software



Integration  
with other  
Software

# Our Mobile Asset Tracking and Management Solution

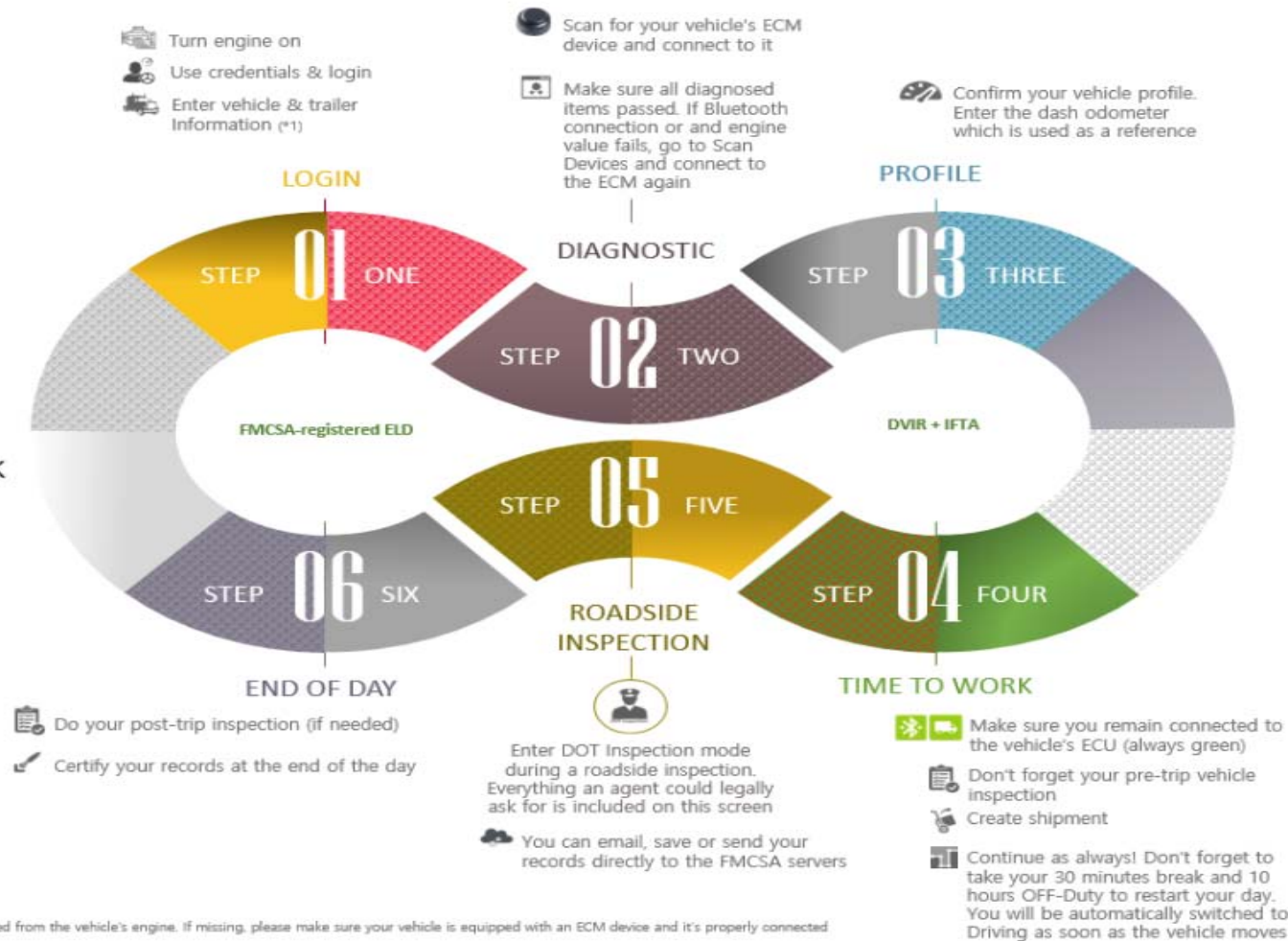
- Full featured, flexible, tracking solution
- Easy to operate and it provides user friendly reports
- Customizable to suit your business needs
- Integrated with Department of Transportation required ELD/HOS
- Lots of features, we will focus on what your specific requirements are instead!



# ELD-Stay Compliant with DOT - How it Works

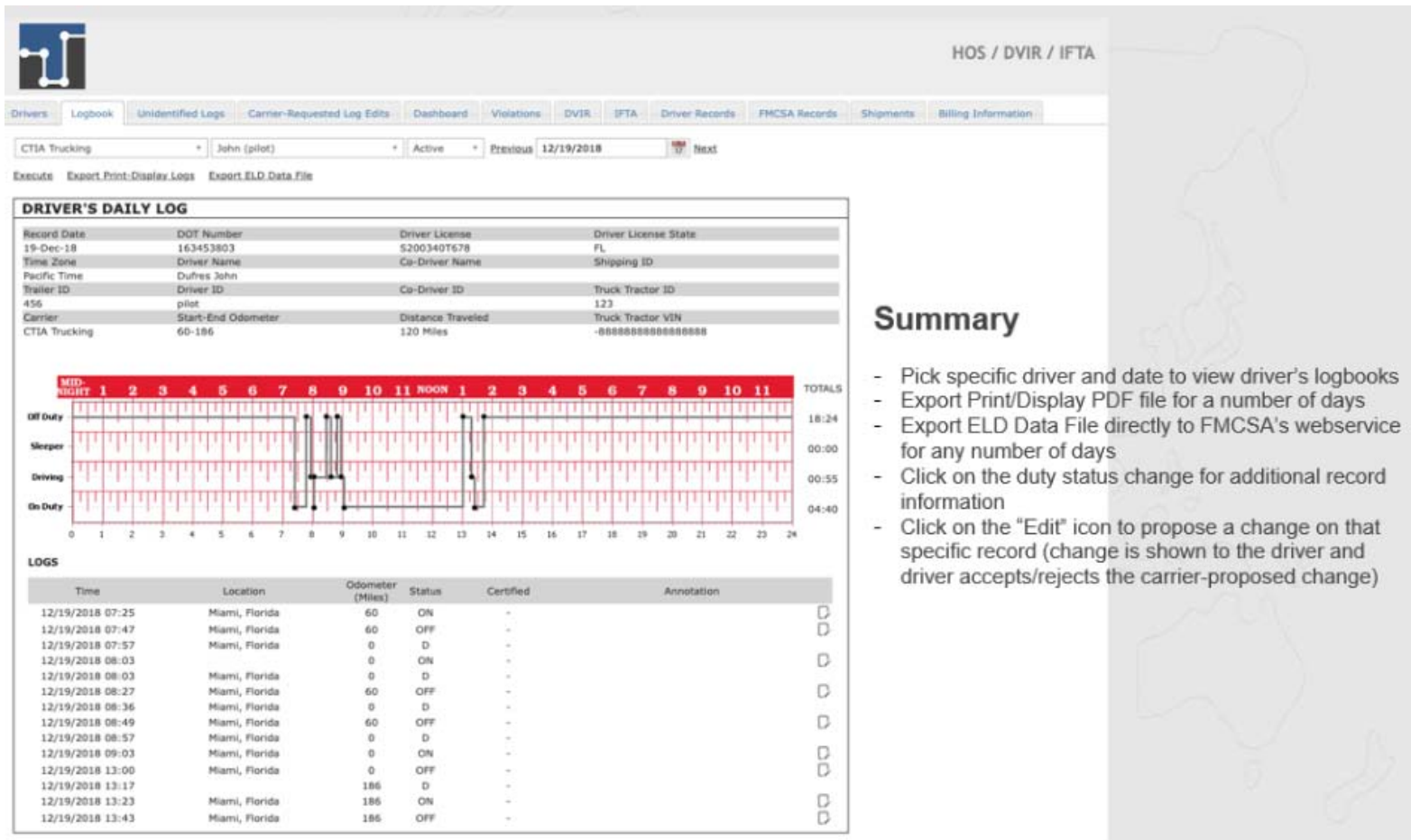


## Apollo ELD Quick Start Guide





# ELD-Stay Compliant with DOT – Paperless Driver Logs



## Summary

- Pick specific driver and date to view driver's logbooks
- Export Print/Display PDF file for a number of days
- Export ELD Data File directly to FMCSA's webservice for any number of days
- Click on the duty status change for additional record information
- Click on the "Edit" icon to propose a change on that specific record (change is shown to the driver and driver accepts/rejects the carrier-proposed change)

# ELD - IFTA Compliance by Jurisdiction – IFTA Reports

Home Administration

Drivers Log Books Unidentified Logs Carrier-Requested Log Edits Dashboard Violations DVIR IFTA Driver Records FMCSA Records Shipments Engine Diagnostic

Driver Duty Report Billing Information

2019 None July

1FUJI - 88 [Execute](#)

Total IFTA Miles  
6668

Total Non-IFTA Miles  
0

Total Miles  
6668

Total Gallons  
833

Average Miles / Gallon  
8.00

Total Tax Due  
**\$0.00**

Jurisdiction	Total Miles	Taxable Miles	MPG	Taxable Gallons	Tax Paid Gallons	Net Taxable Gallons	Tax Rate	Tax(Credit) Due	
Florida	1485	1485	8.00	186	258	-72	0	\$0.00	✕
Georgia	345	345	8.00	43	0	43	0	\$0.00	✕
New Jersey	749	749	8.00	94	0	94	0	\$0.00	✕
North Carolina	1014	1014	8.00	127	157	-30	0	\$0.00	✕
Pennsylvania	458	458	8.00	57	0	57	0	\$0.00	✕
South Carolina	1209	1209	8.00	151	0	151	0	\$0.00	✕
Virginia	1408	1408	8.00	176	418	-242	0	\$0.00	✕

[+Add Jurisdiction](#) [+ReCalculate](#) [Download PDF](#)

# Hardware – CalAmp out of California for ELD

## LMU-3640 LTE Cat 1/HSPA/GPRS Series

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Fleet tracking unit with leading technologies

- Wireless Technologies

- LTE Cat 1, HSPA, and GPRS data messaging
- Optional Wi-Fi and Bluetooth Interfaces
- Super Sensitive GPS (-162dBm Tracking)
- Internal or External Antenna Configurations



- Key Features

- Integrated Vehicle Bus Interface with OBD-II and HD support, J1939/J1708 for trucks
- Base PEG32™ Standard Behavioral Scripting
- Ultra Low Power Sleep Modes (<1mA)
- 3-Axis Accelerometer (Motion, Driver Behavior, Impact Log)
- 5 Inputs/3 Outputs, 2 A/D, 1-Wire® Bus
- 2 Serial Ports with switchable power
- 20,000 Buffered Message Log
- 32 Circle/Square Geo-fences plus any combination of polygons up to 5400 points
- PULSTM OTA Programming
- Hosted Application Support



# Hardware – CalAmp for Trailers

## TTU-730™

An LTE Enabled, Battery Operated Asset Tracker Made for Rapid Deployment, Extended Use and Reliable In-Field Installation

The TTU-730™ enhanced with LTE Cat 1, is a battery operated asset tracking device designed for multi-year deployments. PEG™ intelligent capabilities, enable proven performance for extended life. Weatherproof design incorporating internal antennas simplifies installation making it best suited for unpowered assets in extreme and rugged environments.



### TTU-730

- Up to 7-year battery life, relate to each truck and to each driver, no wires!
- Weather resistant, as good as it could be even by military standards, IP67 rated,
- Water/Dusk Resistant, can be installed out in the open, usually underneath the trailers

## TTU-1230™

Value Driven Asset Tracker Built for Flexibility, with Extensive I/O Capabilities and Excellent Field Reliability

The TTU-1230™ value-based design asset tracking device is built for applications requiring only the essential features and includes a rechargeable battery pack making it an ideal solution for assets that are tethered, but may sit disconnected for periods of time. The captive I/O harness enables a broad array of use cases.



### TTU-1230

- Up to 6 month on battery when stationary without power source.
- It charges every time you connect trailer's lights signal power harness to the truck
- It reports even if the cable is cut off or if tampered with

# Wired Device – Local Vendors & Local Support



## POWER VEHICLE & EQUIPMENT TRACKER WITH MOBILE APP & WEB SITE – LIVE TRACKS

### Device Description:

- Power vehicles and equipment tracker, easy to install, small in form to conceal it easily. Sealed device, rated for harsh environments

### Features:

- Small device yet powerful device, it can be hidden easily anywhere within your equipment, e.g. underneath a vehicle's dashboard, or under a seat, panel, on a trailer, or light fixture
- Reports Frequently as soon as it moves using a powerful built-in motion sensor
- Multiple tracking uses, e.g. cars, heavy-duty equipment, trailers, RV's, and private investigations
- The battery is always charged since this tracker sources power from the equipment itself
- To install it, simply attach to any surface where it is out of sight. Connect only three wires. Red goes to power, black to ground, and blue to ignition. On trailers, just connect power and ground and you are done!
- Strong, sealed unit, very durable.

### Service:

- Full-service, full featured GPS tracking solution
- Service includes Mobile App to track via your cell phones and tablets and GPS tracking Web Site access
- Live notifications sent via your mobile and via email
- Multiple users can log in at the same time, unlimited virtual perimeters/geofences and alerts and other great features
- Real life Rep for assistance with recovery, training, and installation

### Tracking Frequency:

- In motion, it reports every 5 minutes immediately triggered by movement, if you need it to report more, contact your rep
- Stationary/parked, it automatically goes on BATTERY SAVING MODE and it reports only once per day to save power

# Wireless Device – Snap & Track, Easy 2 seconds Install



## TRAILER & ASSET TRACKER WITH MOBILE APP & WEB SITE – LIVE TRACKS

### Device Description:

- Great multi-purpose GPS tracker; includes charger and adhesive mount.
- Optional mounting options shown above for a small additional cost

### Features:

- Small device, it can be concealed easily anywhere within your equipment, e.g. underneath a vehicle's dashboard, or under a seat, panel, on a trailer, or light fixture
- Reports Frequently as soon as it moves using a powerful built-in motion sensor
- A variety of uses, track cars, heavy-duty equipment, trailers, RV's, private investigations subjects and more
- RECHARGEABLE battery, on a single charge, it lasts 5+ years reporting once per day and it lasts SEVERAL MONTHS reporting LIVE depending on movement
- To install it, simply attach to any surface where it is out of sight, it comes with adhesive mount, but you may add other accessories of your choice. You may also source some industrial strength Velcro or zip ties to install it
- No need to connect any wires as the device comes with a great built-in rechargeable battery
- Strong, sealed unit, very durable high-performance device
- LTE latest technology/future proof

### Service:

- Full-service, full featured GPS tracking solution
- Service includes Mobile App to track via your cell phones and tablets and GPS tracking Web Site access
- Live notifications sent via your mobile and via email
- Multiple users can log in at the same time, unlined virtual perimeters/geofences and alerts and other great features
- Real life Rep for assistance with recovery, training, and installation

### Tracking Frequency:

- In motion, it reports every 15 minutes immediately triggered by movement, this can be customized depending on your specific needs; keep in mind that low frequency reporting saves you on cost and more importantly, it saves battery life
- Stationary/parked, automatically goes on BATTERY SAVING MODE and it reports every day only once only to preserve battery life for 5+ years

### Optional Accessories for a Small Fee

- Snap-on screw mount bracket
- Magnetic mount bracket
- Magnetic enclosure

# Wired GPS Tracker



- Highlights: Cost effective, very reliable, strong built rated for outdoor use
- Reports Live/Real Time Every 5 Minutes in motion plus every 90-degree angle when turning to capture every turn accurately. Additionally, this device will report every 12 hours when parked and it automatically goes into power saving mode when power when needed
- Option to report much more if needed to get even more accurate tracks
- Battery Life - 1 Week: When unplugged from power, the device will still report for approximately one week depending on movement using its internal battery to show you the last location of your trailer.
- Lead time: Full shipment within 1 week approximately.
- Sample units available at deeply discounted pricing or free of charge with required commitment or with your Rep's approval
- FREE Demo access to your account will be granted to see the units reporting live on the road
- GPS Tracking Software details available at <https://www.ran-iot.com>
- FREE mobile app to download, app name: RAN Tracking
- Tracking site: <https://gps.ran-iot.com>
- Next Step: Let's schedule a live demo and provide an address to ship your first demo gps tracker

# Extra 6 Months Battery Life plus Automatic Recharging



- LIVE GPS TRACKING - NO MONTHLY FEES
- Highlights: This device has the longest battery life in the market, and it is rechargeable!
- Automatically recharges the battery via the trailer's light harness
- Reports Live/Real Time Every 5 Minutes in motion plus every 90-degree angle when turning, it reports again, to capture every turn. Additionally, this device will report every 12 hours when parked and it automatically goes into power saving mode when needed
- Battery life - 6 MONTHS: When unplugged from power, the device will still report for approximately 6 months depending on movement using its internal battery to show you the last location of your trailer
- Lead time: Full shipment, TBD (pending confirmation from vendor)
- Sample unit on hand at a deeply discounted price and we can add it to your account and ship tomorrow morning
- FREE Demo access to your account will be granted immediately to see the units reporting live on the road
- GPS Tracking Software details available at <https://www.ran-iot.com/>
- FREE mobile app to download, app name: RAN Tracking
- Tracking site: <https://gps.ran-iot.com>
- Next Step: Let's schedule a live demo and provide an address to ship your demo!



# Months Battery Life plus Automatic Recharging

- Highlights: This device has one of the longest battery life in the market and it is rechargeable
- Extra Features: Automatically recharges the battery via the trailer's light harness, longer battery life, plus it comes with a super duty detachable power harness specially designed to hitch to trailers exposed to the elements
- Reports Live/Real Time Every 5 Minutes in motion plus every 90-degree angle when turning, it reports again, to capture every turn. Additionally, this device will report every 12 hours when parked and it automatically goes into power saving mode when needed
- Battery life - 4 MONTHS: When unplugged from power, the device will still report for approximately 4 months depending on movement using its internal battery to show you the last location of your trailer
- Lead time: Usually full shipment within 1 week approximately.
- Sample unit on hand at a deeply discounted price and we can add it to your account and ship promptly, if you keep it, you pay the difference
- FREE Demo access to your account will be granted immediately to see the units reporting live on the road
- GPS Tracking Software details available at <https://ran-iot.com/>
- FREE mobile app to download, app name: RAN Tracking
- Tracking site: [gps.ran-iot.com](https://gps.ran-iot.com)
- Next Step: Let's schedule a live demo and provide an address to ship your demo!

# Hardware – Driver ID and Tablet Options

## Smart Accessories

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### Bluetooth KeyFob

- 2.4 GHz Bluetooth Low Energy
- 1+ Year battery life
- Built-in Bluetooth antenna for easy connectivity
- Pushbutton Switch
- Splash resistant enclosure IP51
- Optional Buzzer

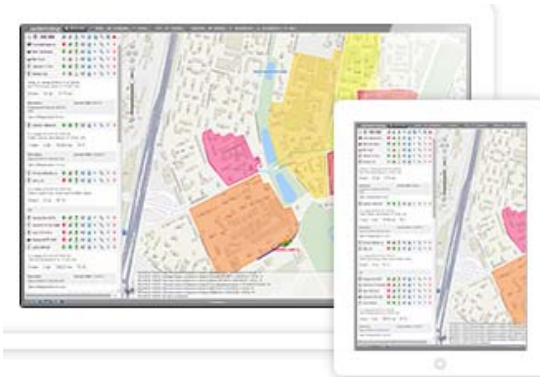




# Immediate Advantages of Fleet Management

## Some of the Advantages

- Improved employee performance
- Insurance Deductible
- Enhanced customer experience
- Theft Protection & Investigations aide
- Control & Peace of Mind





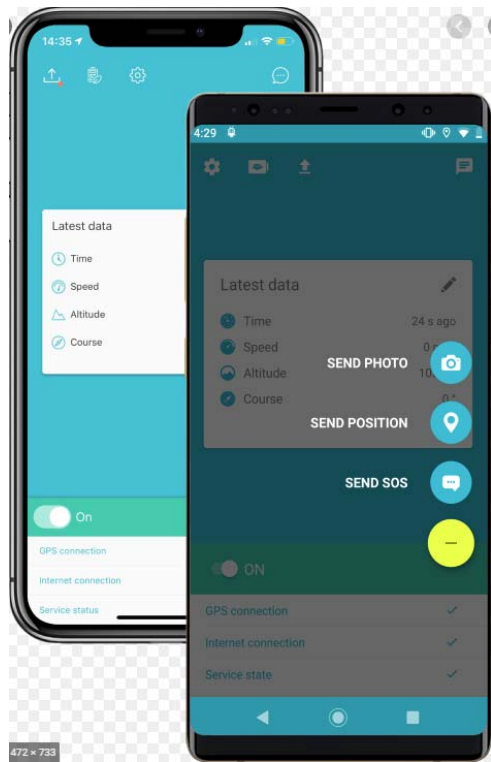
# Flexible Management & Tracking Solutions



- Compatible with almost every reputable hardware type
- Vehicle Tracking, Tools & Asset Tracking
- Custom Solutions to fit your specific needs
- Business grade and personal trackers

# RANtag, Chatterbox, & RAN Tracking Mobile App

- Employee Accountability-Dispatch Dashboard & Mobile App



## Purpose

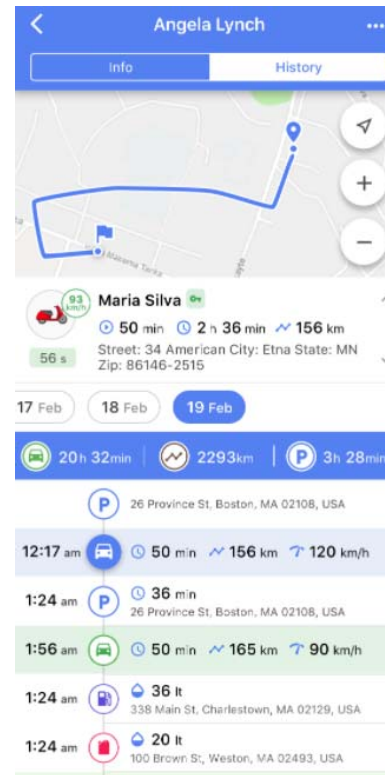
To enable two-way communication between management and employees in the field. To provide instant incident reports and to improve visibility, security, and to safeguard assets and patrons

## Benefits

- 1) Instant Incident Reporting
- 2) Staff Accountability
- 3) Details kept in record to use for potential claims
- 4) Proudly share results to improve customer experience

## How

- 1) On the left are employees.
- 2) To the right are checkpoints pre-assigned using GPS technology.
- 3) Also on the right is the employee's current location.
- 4) In the center, management and employees communicate



# RANtag – Use Case – Dispatch & Workmanship

- Employee Accountability-Dispatch Dashboard & Mobile App

## Dispatch Dashboard & App

The screenshot displays the RANtag Dispatch Dashboard & App interface. On the left, there is a sidebar with a 'Latest' section and a list of 'Active Employees' including Jose-Employee, Julio-Employee, Eric-Employee, and Eddie-Employee. Below this is a 'Units' section and a list of 'All Employees' including Amaya-Employee, Amaya-Sedan, Demo-Minivan, Demo2-LMU303, Diana Cell, Eddie-Employee, Eric-Employee, Felix Leaf, Gabriel-Employee, Ivan Large T, and Ivan-FordPho. The main content area features a profile for 'Jose-Employee-003' with a photo of golf carts, a 'Geofences' section with 'Check Points' (Section A: 15th Pl, Section B: 27th Av, Section C: Entrance, Section D: Exit), and a 'Current Location' map showing a green pin. Below the map, there is a text box stating 'Our Golf Carts were located via GPS. heading back' and a 'Communication Box' with a message from a supervisor: 'Supervisor: Great, we will add a perimeter alert excluding that location'.

## Purpose

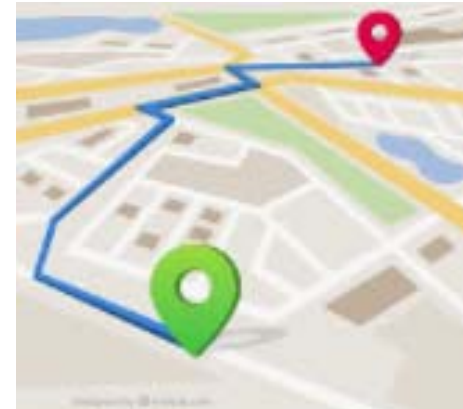
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# RANtag – Use Case – Dispatch & Workmanship

- Employee Accountability-Dispatch Dashboard & Mobile App

The dashboard is divided into three main sections: a left sidebar, a central main content area, and a right sidebar.

**Left Sidebar:**

- Active Employees:** John-Employee-001, Kelly-Employee-002, Anna-Employee-001, Ubaldo-Manager-005.
- All Employees:** Ubaldo-Manager-005, John-Employee-001, Kelly-Employee-002, Anna-Employee-001, Chris-Manager-004, Joseph-Manager-006.

**Central Main Content Area (for Kimberly-Employee-003):**

- Header:** Kimberly-Employee-003
- Image 1:** A fruit bouquet in a red bucket. **Text:** Kimberly 9:00AM 07/10/18. **Message:** Delicious fruit bouquet is ready!
- Image 2:** A plate of gourmet dipped strawberries. **Text:** Kimberly 10:01AM 07/10/18. **Message:** Full dozen gourmet dipped fancy strawberries ready for pick up.
- Text:** Manager 10:15AM 07/10/18. **Message:** Good job with the two orders. Keep up the good work!
- Communication Box:** Proceed with the next assignment that just came in. Thank you.

**Right Sidebar:**

- Job Sites:** Homestead #1, Homestead #2, Miami #3, Miami #4, Miami #5.
- Current Location:** A map showing a green location pin.

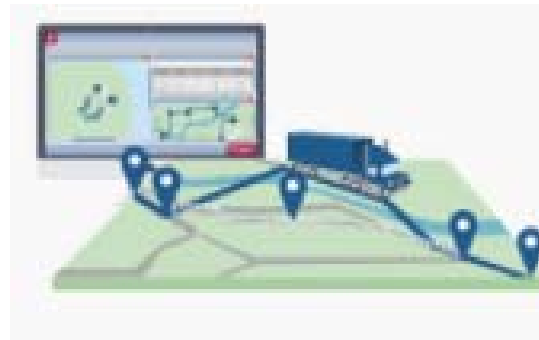


# RANtag – Use Case – Dispatch & Workmanship

- Employee Accountability-Dispatch Dashboard & Mobile App

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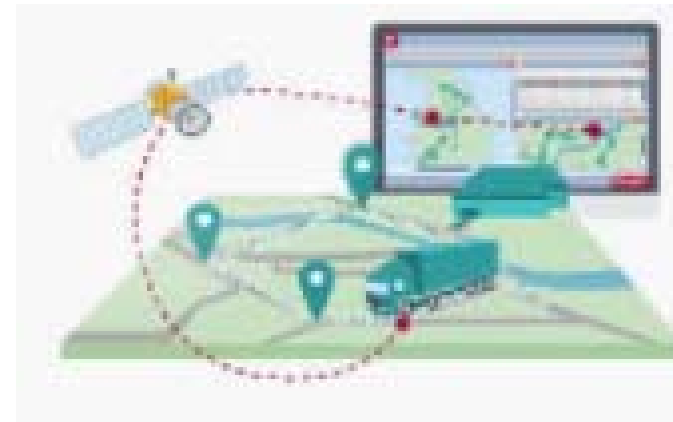
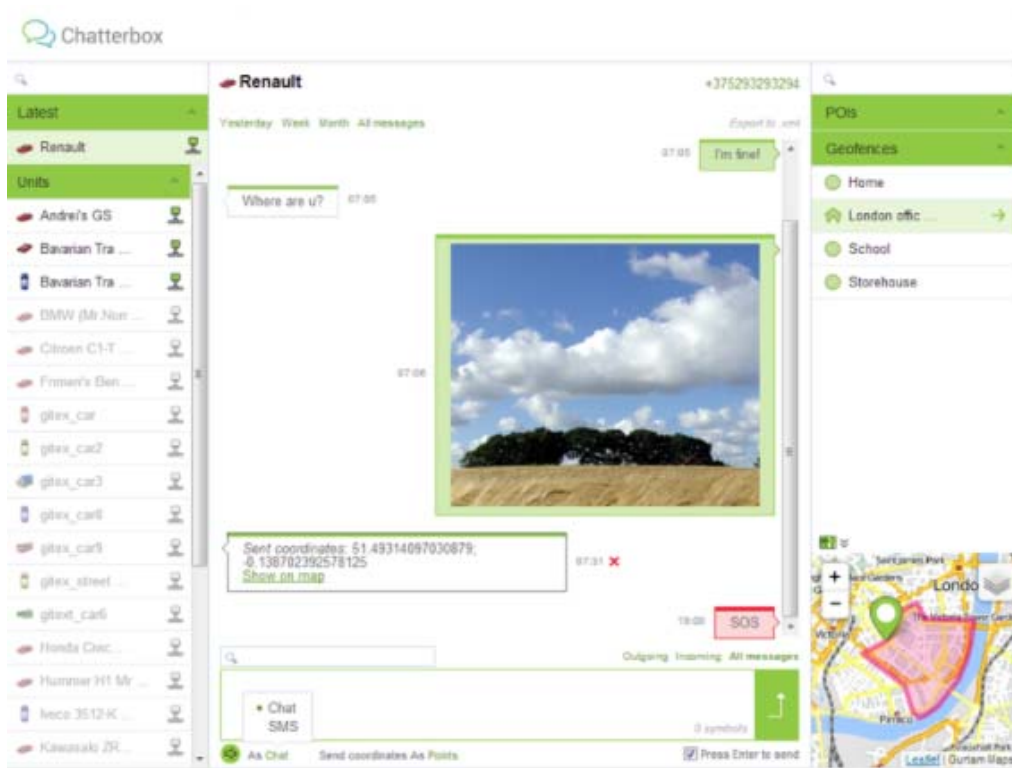
- Left Panel (Employee List):** A vertical list of employees categorized into 'Active Employees' and 'All Employees'. The 'Active Employees' list includes Jose-Employe, Julio-Employe, Eric-Employe, and Eddie-Employe. The 'All Employees' list includes Amaya-Employe, Amaya-Sedan, Demo-Minivan, Demo2-LMU303, Diana Cell, Eddie-Employe, Eric-Employe, Eric-Sedan-L, Felix Leal, Gabriel-Emp, Ivan Large T, and Ivan-FordPic. Each entry has a small icon and a location pin icon.
- Center Panel (Employee Profile):** Displays the profile for 'Jose-Employee-003'. It shows a photo of a kitchen interior with a timestamp of '9:00AM 07/10/18'. Below the photo is the text 'Picture Location: 1134 2nd Avenue, Miami FL 33052' and a message box containing the text 'Text: I am sending you before & after pictures'. A second photo of the same kitchen is shown with a timestamp of '4:00pm 07/10/18' and the same location. Below the photos is a 'Communication Box' with the text 'Good job on that kitchen (Dispatch)'.
- Right Panel (Geofences):** A list of 'Job Sites' including SH-Hialeah#1, SH-Hialeah#2, SH-Hialeah#3, and Smart Office. Below this is a 'Current Location' map showing a green location pin on a yellow map.





# RANtag – Use Case – Dispatch & Workmanship

- Employee Accountability-Dispatch Dashboard & Mobile App



# RANtag – Use Case – Employee Time Sheets

- Employee time sheets
- Time management
- Full visibility of employees on the field
- Clear records of employee text messages and pictures messages

Worked Hours						
Nº	Grouping	CHECK-IN	CHECK-IN LOCATION	CHECK-OUT	CHECK-OUT LOCATION	WORKED HOURS
1	01-03-2020	10:35:43 am	2518 Se 15Th Pl, Homestead, FL 33035	01-04-2020 08:15:04 pm	2518 Se 15Th Pl, Homestead, FL 33035	1 days 6:57:42
1.1	01-03-2020 10:35:43 am	10:35:43 am	2518 Se 15Th Pl, Homestead, FL 33035	10:37:08 am	2518 Se 15Th Pl, Homestead, FL 33035	0:01:25
1.2	01-03-2020 11:09:02 am	11:09:02 am	2520 Se 15Th Pl, Homestead, FL 33035	11:15:21 am	2514 Se 15Th Pl, Homestead, FL 33035	0:06:19
1.3	01-03-2020 11:16:16 am	11:16:16 am	2514 Se 15Th Pl, Homestead, FL 33035	04:29:14 pm	2514 Se 15Th Pl, Homestead, FL 33035	5:12:58
1.4	01-03-2020 06:38:04 pm	06:38:04 pm	2520 Se 15Th Pl, Homestead, FL 33035	01-04-2020 08:15:04 pm	2518 Se 15Th Pl, Homestead, FL 33035	1 days 1:37:00
2	01-04-2020	09:33:23 pm	2514 Se 15Th Pl, Homestead, FL 33035	11:42:52 pm	2518 Se 15Th Pl, Homestead, FL 33035	2:09:29
2.1	01-04-2020 09:33:23 pm	09:33:23 pm	2514 Se 15Th Pl, Homestead, FL 33035	11:42:52 pm	2518 Se 15Th Pl, Homestead, FL 33035	2:09:29
	Total	10:35:43 am	2518 Se 15Th Pl, Homestead, FL 33035	11:42:52 pm	2518 Se 15Th Pl, Homestead, FL 33035	1 days 9:07:11

Message History			
Grouping	Time	Sender	Text
01-03-2020 10:35:54 am	01-03-2020 10:35:54 am	Driver	Test

.
Images
1

# The Sky is the limit – Fully Customizable

- Technical Support/Professional Services: If you have all the parts and need to make it work, let our team of experts do the integration job for you
- Quick/precise responses by experts
- No need to wait on hold for each company individually, we handle it all internally
- We would work with any brand, any make and model that suits your business needs and help you procure hardware with our existing partners and providers, below is only a few of our brands





Ongoing Support Programs  
-Let's Chat!

Q&A

# In Good Faith

- We strive to provide the best value to our clients
- Our team remains engaged in a regular basis to ensure your satisfaction and to cover all of your needs
- Routinely, we perform an account review to ensure that everything is running efficiently and flawlessly and advise you accordingly
- Our active extended support programs go even further to offer an extra helping hand when managing your resources

# Contact

Your Assigned Account Rep